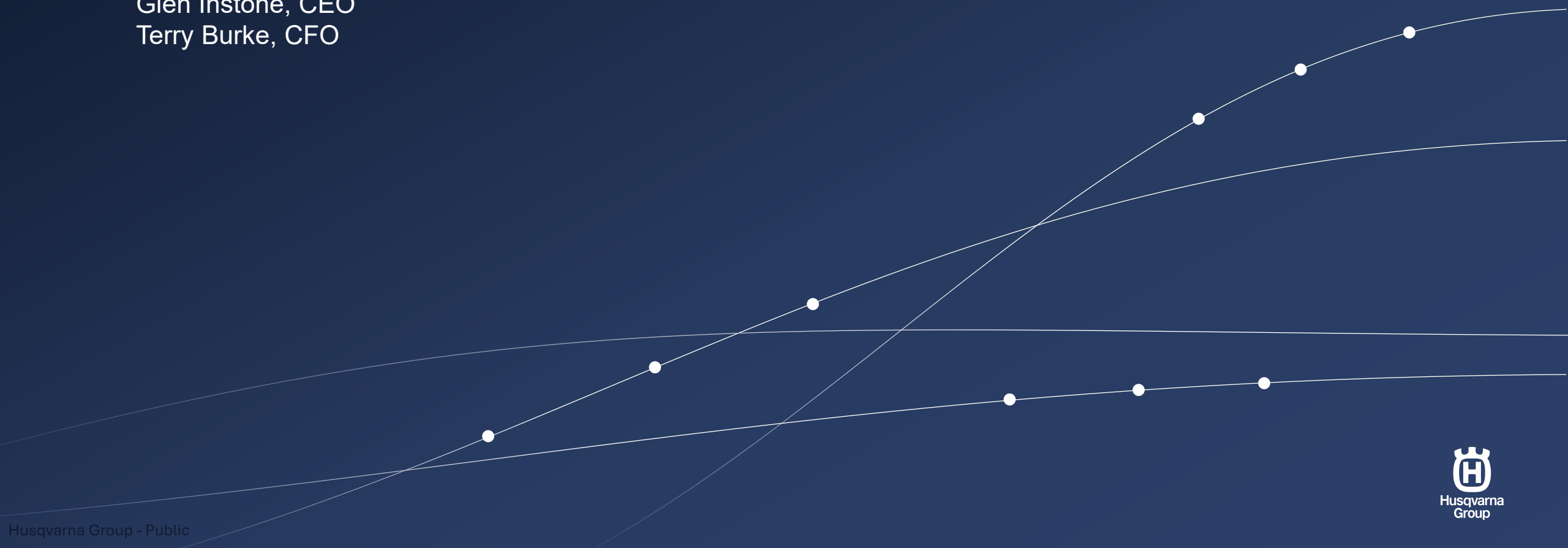


Q1 2026 earnings call

Glen Instone, CEO
Terry Burke, CFO





Glen Instone

CEO



Husqvarna
Group

Q1 summary

Organic sales and earnings growth

- Solid start of the season despite uncertain market sentiment
- Strong growth in key areas
- 10% EBIT ex IAC growth driven by volumes, product mix and cost savings

Strategy execution

- Successful product launches
- Progress in strategic portfolio management and improving operational excellence

2%

Organic growth

1,718 SEKm

Operating income
ex IAC

12.3%

Operating margin
ex IAC

Key strategic highlights in the quarter



Innovation

- Well-received product launches
- Watering, Husqvarna branded robotic lawn mowers, Sawing & Drilling



Strategic portfolio management

- Establishing P&L-driven business portfolio units (BPUs) to drive execution
- New leadership strengthening focus across BPUs

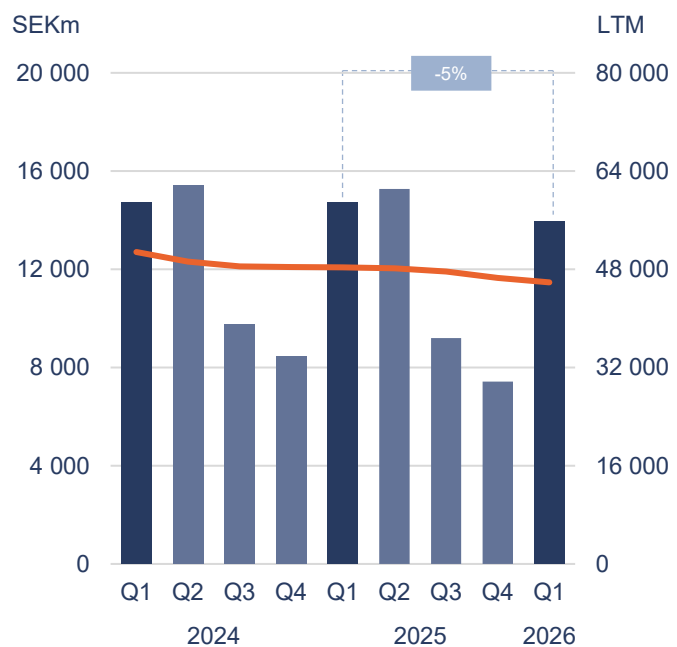


Operational Excellence

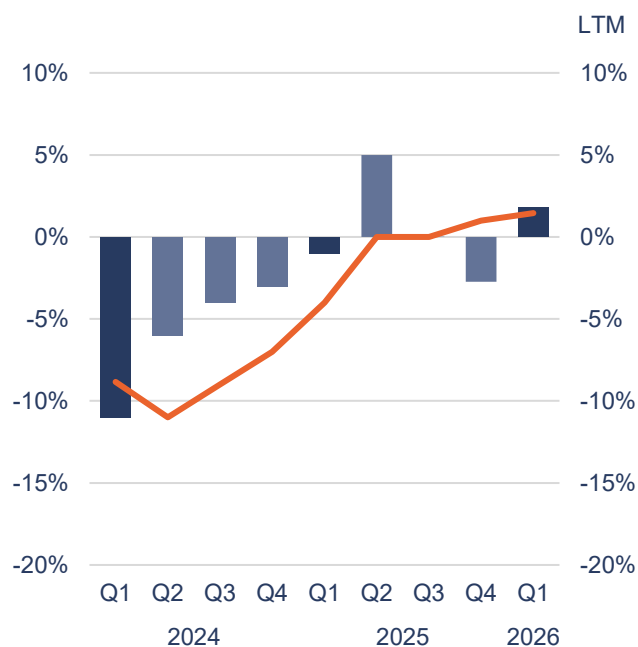
- Activities on track with broad-based contributions
- Cost efficient sourcing, design simplification of newly launched products, and complexity reduction

Sales

Net sales



Organic sales growth



Q1

Net sales (SEKm)

13,962

(Q1 2025: 14,704)

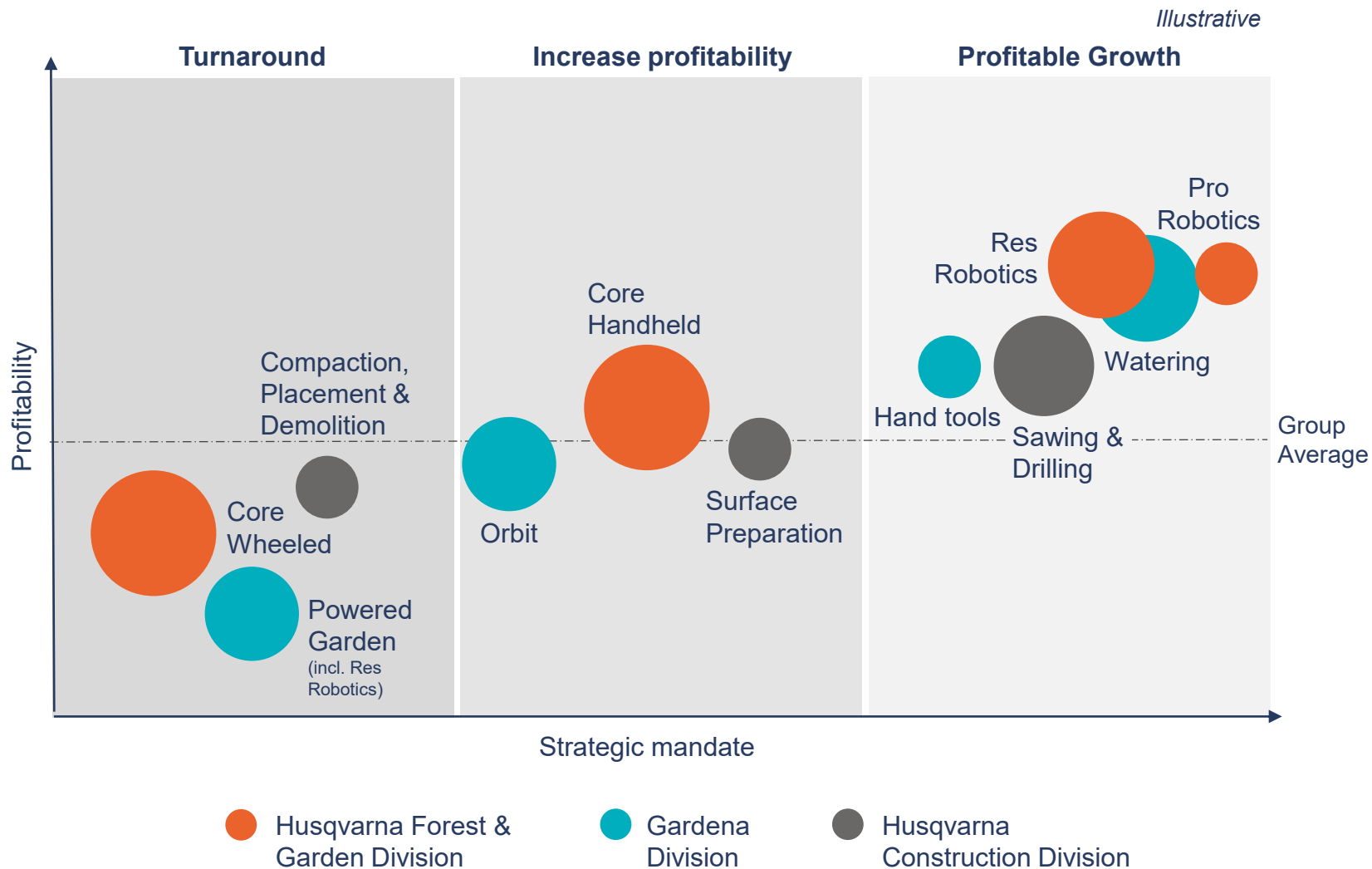
Organic: 2%

Currency: -7%

Total: -5%

- Organic growth in Forest & Garden and Construction Divisions
- Strong growth in the strategic key portfolio
- Growth in all regions

Business Portfolio units grouped into three categories each with specific actions



Profitable growth

- Capture strong market momentum
- Strengthen capabilities as a core differentiator and value driver

Increase profitability

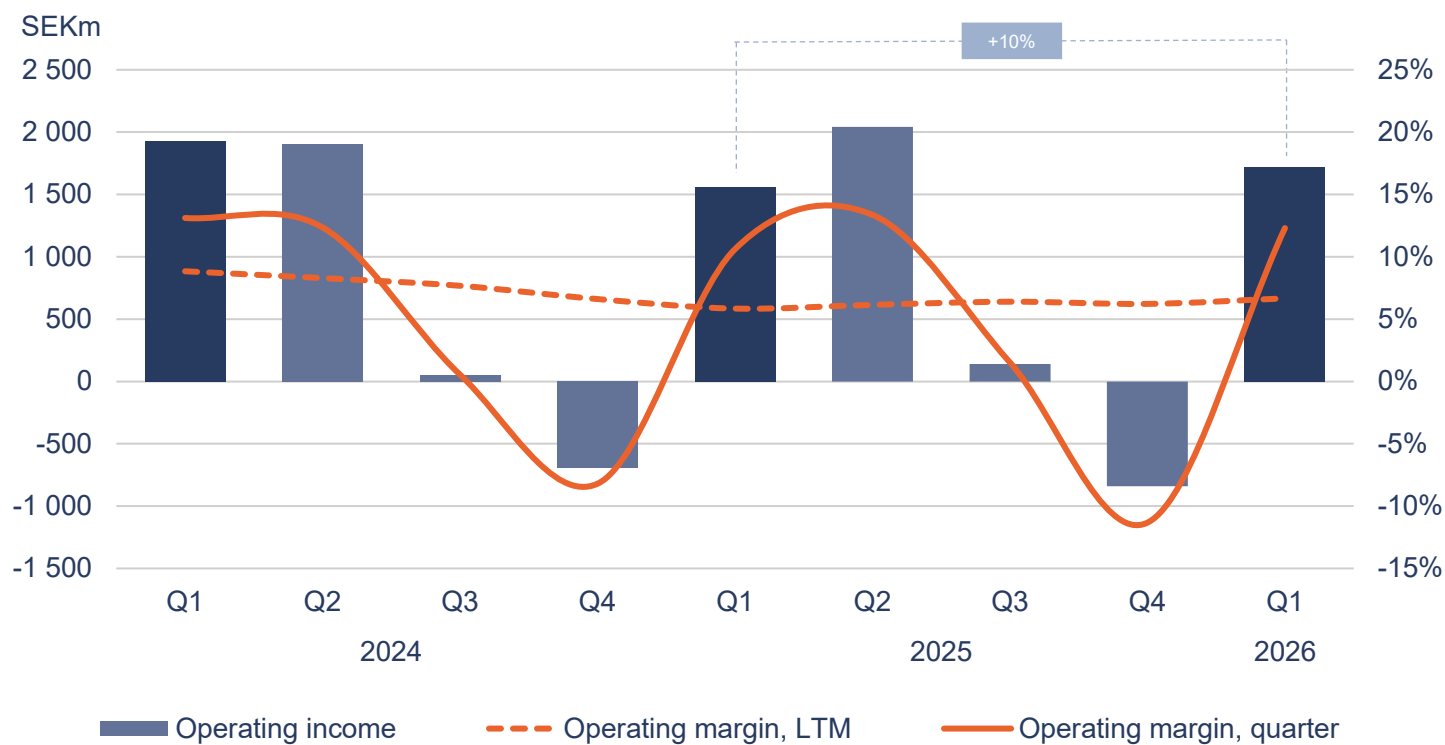
- Develop leading positions in moderate growth segments

Turnaround

- Turnaround or exit

Earnings

Operating income and margin, excluding IAC



Q1

Operating income, ex IAC

1,718 (SEKm)

(Q1 2025: 1,561)

Operating margin, ex IAC

12.3%

(Q1 2025: 10.6%)

- Increase driven by higher volumes, a positive product mix and cost savings
- Currency and tariff headwind of SEK 115m

Husqvarna Forest & Garden Division

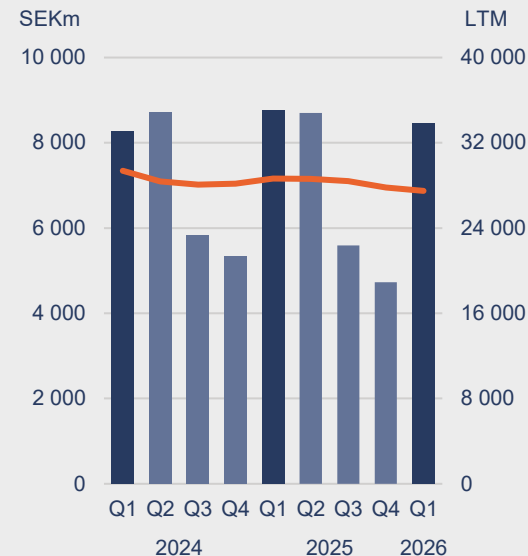
Market and net sales

- Slightly improved sentiment in North America
- Growth mainly driven by robotic lawn mowers for both residential and professional segments, as well as handheld products

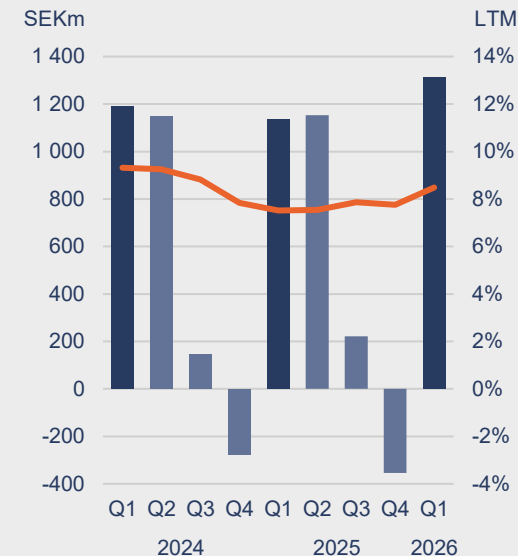
Earnings

- Increase was driven by higher volumes, a positive product mix and cost savings
- FX had a positive impact of SEK 28m yoy

Net sales



Operating income and margin, ex IAC



Note: Operating income excluding items affecting comparability

| SEKm | Q1 2026 | Q1 2025 | Chg. % | LTM | Full year 2025 |
|-----------------------------|---------|---------|--------|--------|----------------|
| Net sales | 8,468 | 8,768 | -3 | 27,488 | 27,788 |
| Organic growth, % | 3 | 6 | | 2 | 3 |
| Operating income, ex IAC | 1,310 | 1,136 | 15 | 2,331 | 2,156 |
| Operating margin, ex IAC, % | 15.5 | 13.0 | | 8.5 | 7.8 |



Gardena Division

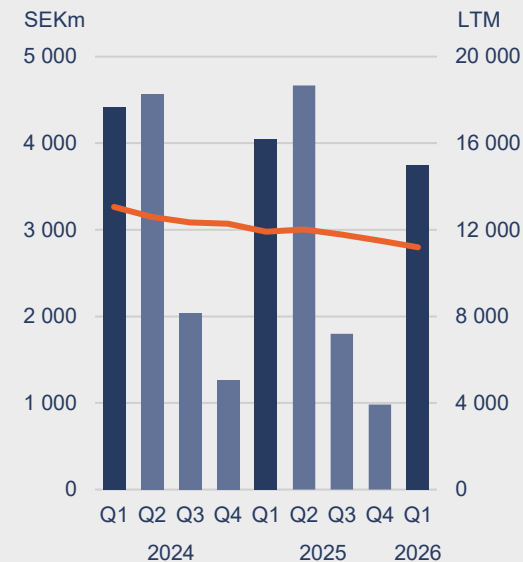
Market and topline

- Strong growth in watering, mainly driven by Europe
- Challenges Powered Garden: electric products and robotic lawn mowers

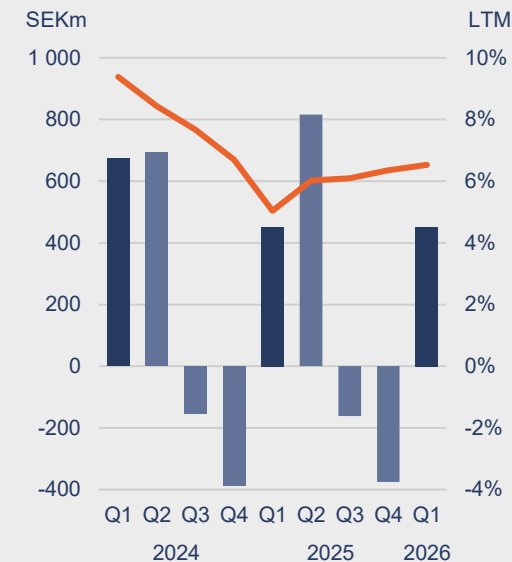
Earnings

- Higher operating margin ex IAC, driven by product mix and cost savings
- Negative effects from lower volumes and tariffs
- FX had a negative impact of SEK 13m yoy

Net sales

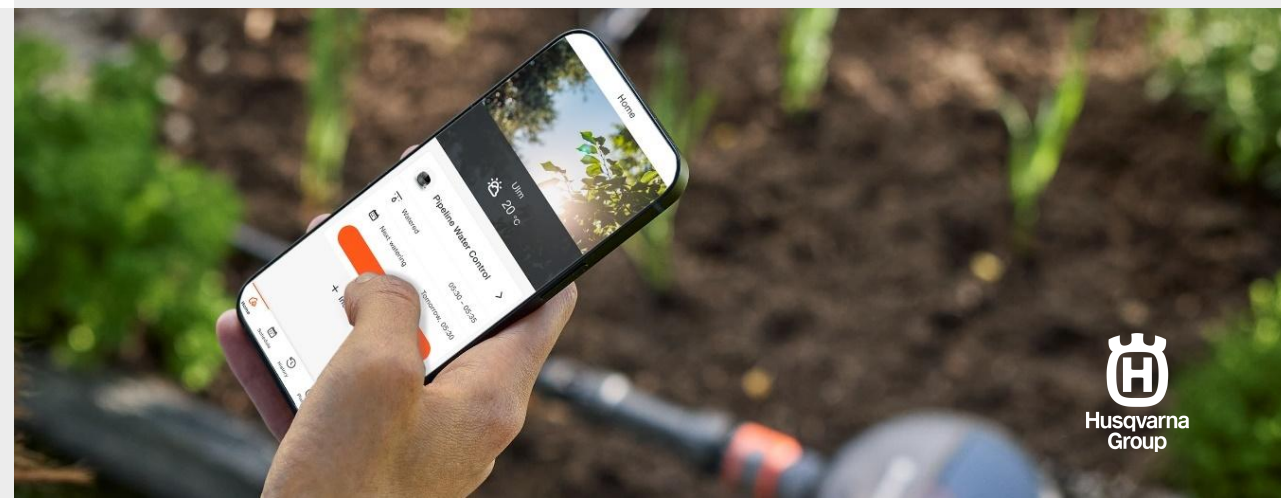


Operating income and margin, ex IAC



Note: Operating income excluding items affecting comparability

| SEKm | Q1 2026 | Q1 2025 | Chg. % | LTM | Full year 2025 |
|-----------------------------|---------|---------|--------|--------|----------------|
| Net sales | 3,743 | 4,045 | -7 | 11,192 | 11,493 |
| Organic growth, % | -1 | -9 | | 1 | -3 |
| Operating income, ex IAC | 452 | 451 | 0 | 731 | 730 |
| Operating margin, ex IAC, % | 12.1 | 11.1 | | 6.5 | 6.4 |



Husqvarna Construction Division

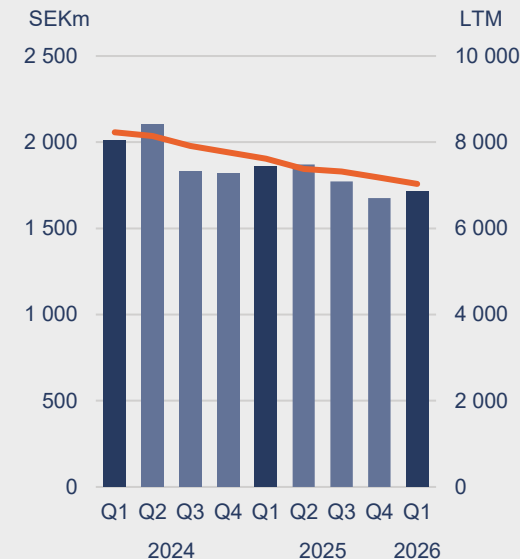
Market and topline

- Growth mainly driven by Sawing and Drilling products
- Solid aftermarket sales
- Continued improved market sentiment in US while Europe was softer

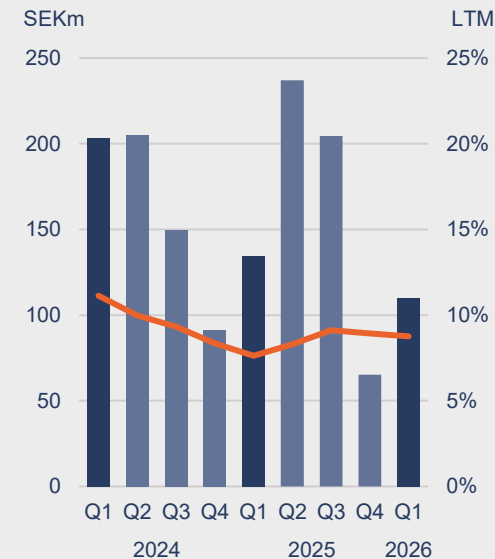
Earnings

- Decline related to negative timing effects from increased cost of raw materials, tariffs and FX
- FX had a negative impact of SEK 43m yoy

Net sales

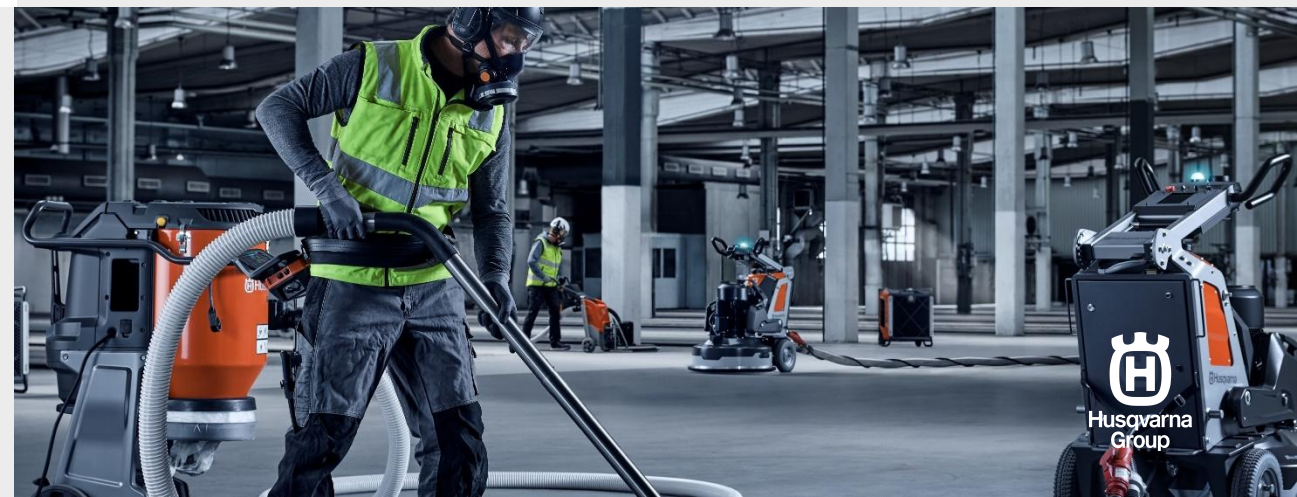


Operating income and margin, ex IAC



Note: Operating income excluding items affecting comparability

| SEKm | Q1 2026 | Q1 2025 | Chg. % | LTM | Full year 2025 |
|-----------------------------|---------|---------|--------|-------|----------------|
| Net sales | 1,712 | 1,857 | -8 | 7,032 | 7,177 |
| Organic growth, % | 1 | -8 | | 0 | -2 |
| Operating income, ex IAC | 110 | 135 | -18 | 617 | 641 |
| Operating margin, ex IAC, % | 6.4 | 7.3 | | 8.8 | 8.9 |



Terry Burke

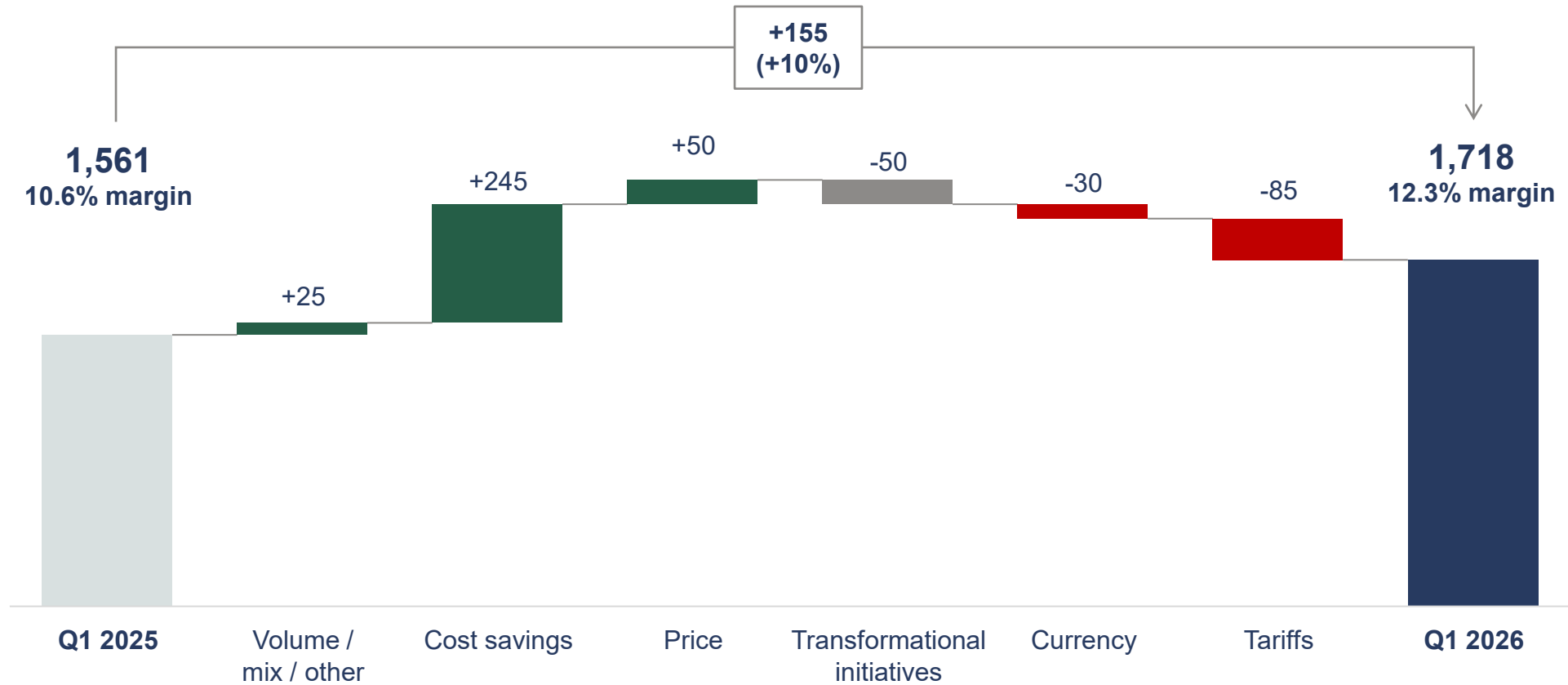
CFO



Husqvarna
Group

Q1 EBIT bridge (ex. IAC)

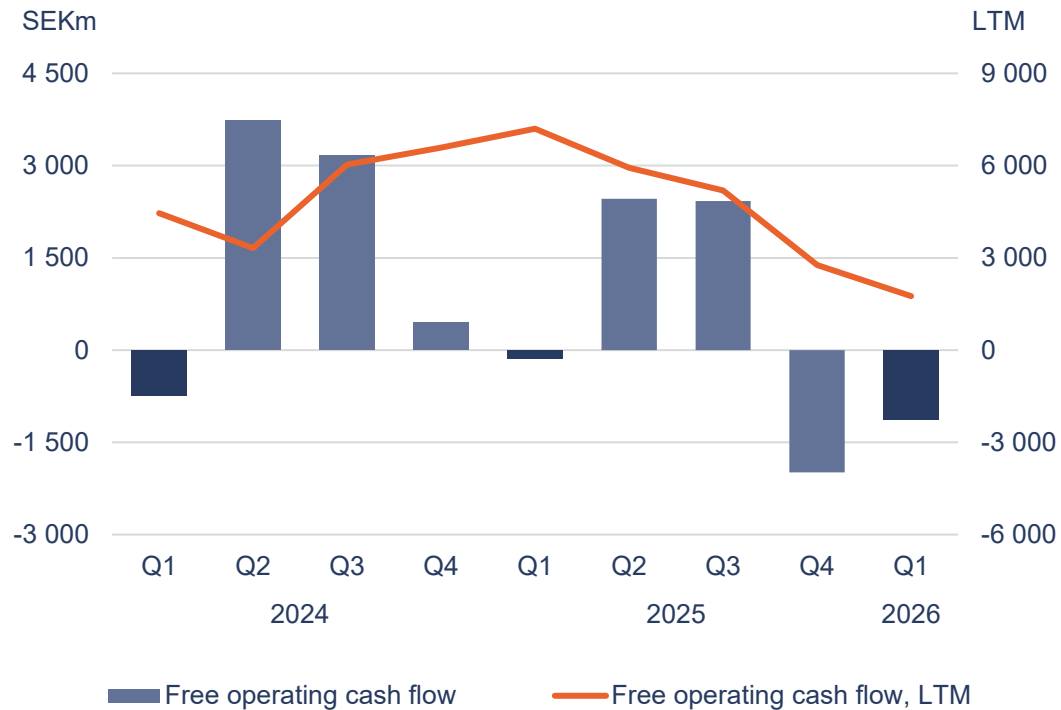
SEKm



Note: Numbers are rounded to nearest 5 or 0.

Cash flow

Free operating cash flow

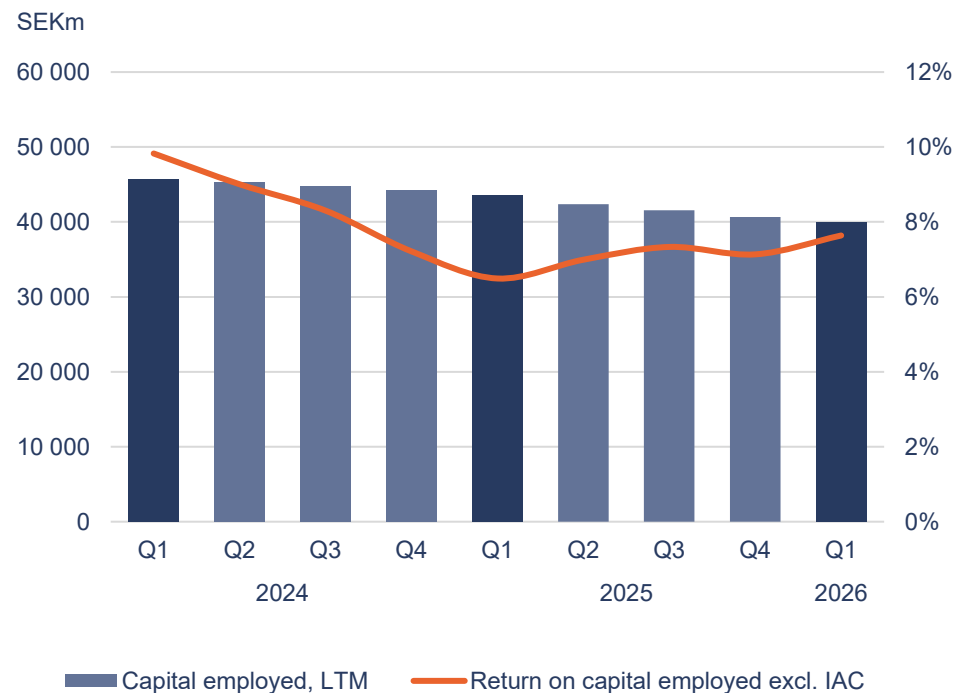


| SEKm | Q1 2026 | Q1 2025 | Full year 2025 |
|--|---------------|--------------|----------------|
| EBITDA | 2,449 | 2,267 | 5,866 |
| Non-cash and other items* | -10 | -108 | -677 |
| EBITDA excl. non-cash and other items | 2,439 | 2,160 | 5,189 |
| Capex | -384 | -531 | -2,258 |
| NWC | -3,192 | -1,759 | -169 |
| FOCF | -1,137 | -131 | 2,762 |

* Other items include items affecting comparability and lease payments.

Return on capital employed

Return on capital employed



- Capital employed decreased to SEK 40,033m (43,532)
- Improved LTM operating income, ex IAC at SEK 3,058m (2,825)
- ROCE excl. IAC of 7.6% (6.5)

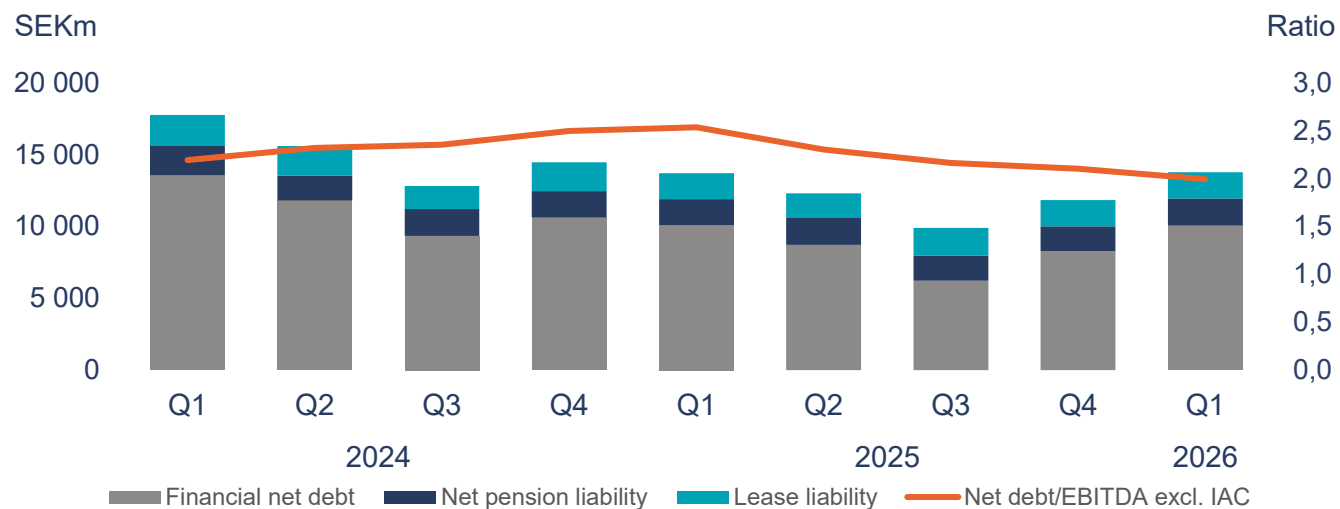
Consolidated balance sheet

| SEKm | Mar 31, 2026 | Mar 31, 2025 |
|-------------------------------------|---------------|---------------|
| Non-current assets | 28,840 | 30,055 |
| Inventories | 13,952 | 13,024 |
| Trade receivables | 11,219 | 10,806 |
| Other current assets | 2,513 | 3,644 |
| Cash and cash equivalents | 1,708 | 1,919 |
| Total assets | 58,233 | 59,448 |
| Total equity | 25,161 | 24,166 |
| Borrowings | 12,076 | 13,564 |
| Lease liabilities | 1,817 | 1,786 |
| Provisions for pensions | 2,042 | 2,005 |
| Other provisions | 1,501 | 1,954 |
| Trade payables | 6,827 | 7,892 |
| Other liabilities | 8,809 | 8,081 |
| Total equity and liabilities | 58,233 | 59,448 |

- Solid financial position
- Inventory build-up ahead of the gardening season
- Timing effects for both payables and receivables

Debt overview

Net debt



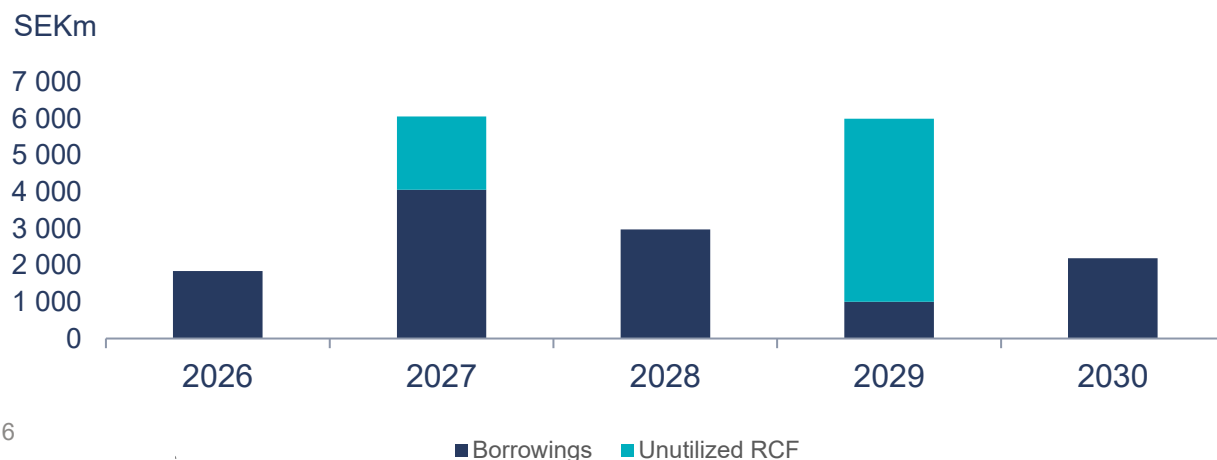
Net debt/EBITDA
(excl. IAC)

2.0

Net debt
(SEKb)

13.8

Maturity profile



- Refinancing: new bond of SEK 1.1 bn
- S&P rating: BBB- Stable outlook

Q1 summary

Organic sales and earnings growth

- Solid start of the season despite uncertain market sentiment
- Strong growth in key areas
- 10% EBIT growth driven by volumes, product mix and cost savings

Strategy execution

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- Progress in strategic portfolio management and improving operational excellence



Q&A



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