

Q1 results 2008

23 April 2008

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Sales and earnings, Q1 2008

			Change %		
	Q1	Q1			Adj. for acq. &
SEKm	2008	2007	Reported	Adj. for acq.	currency ¹⁾
Net sales	10,043	9,214	9%	-8%	-3%
EBITDA	1,488	1,211	23%	-1%	-2%
Margin,%	14.8	13.1	-	-	-
EBIT	1,202	984	22%	0%	-2%
Margin,%	12.0	10.7			-
Income after fin. items	1,060	876	21%		
Margin,%	10.6	9.5	-		-
Income for the period	753	613	23%		-

- Net sales rose as a result of acquisitions. Excl. acquisitions, net sales declined by 8% and by 3% in comparable exchange rates.
- Operating income excl. acquisitions was SEK 986m (984), margin improved to 11.7% (10.7).
- Excl. acquisitions, Consumer Products reported lower sales but higher operating income and margin.
- Lower sales and operating income for Professional Products excl. acquisitions, but margin improved.



Consumer Products, Q1 2008

			Change			
SEKm	Q1 2008	Q1 2007	Reported	Adj. for acquisitions	Adj. for acquisitions & currency	
Sales	6,830	6,207	10%	-10%	-2%	
EBIT	727	521	40%	3%	-7%	
Margin	10.6%	8.4%	+2.2 ppt.	+1.2 ppt.	-	

- Lower sales, excluding Gardena.
- Sales for the US operation were down in line with industry shipments, operating income and margin declined.
- Substantial increase in sales and operating income in Rest of World, on the basis of a strong performance for Husqvarna-branded products.
- Overall, operating income and margin for Consumer Products improved, also excl. acquisitions.



Professional Products, Q1 2008

			Change			
SEKm	Q1 2008	Q1 2007	Reported	Adj. for acquisitions	Adj. for acquisitions & currency	
Sales	3,213	3,007	7%	-5%	-4%	
EBIT	522	510	2%	-3%	5%	
Margin	16.2%	17.0%	-0.8ppt.	+0.4ppt.	-	

- Sales declined excl. acquisitions, mainly due to lower demand and lower sales
 of chainsaws in Western Europe and North America.
- Lawn and garden reported higher sales, operating income and margin.
- Income for Forestry and Construction declined due to lower volumes and negative effects of changes in exchange-rates.
- Overall, operating income declined excl. acquisitions, but margin improved despite negative transaction effects.



Balance sheet

SEKm	Q1 2008	Q1 2008 excl acquisitions	Q1 2007	FY 2007
Non-current assets	14,523	13,377	14,202	14,921
Inventories	7,723	7,360	6,578	7,758
Trade receivables	8,789	8,292	9,112	3,912
Other current assets	754	695	616	906
Liquid funds	1,511	1,371	1,110	1,306
Total assets	33,300	31,095	31,618	28,803
Total equity	7,903	7,845	6,986	7,389
Int. bearing liab.	16,245	14,546	15,645	13,318
Provisions	3,452	3,294	3,131	3,503
Trade payables	3,284	3,089	3,431	2,731
Other current liabilities	2,416	2,321	2,425	1,862
Tot equity and liabilities	33,300	31,095	31,618	28,803



Key ratios

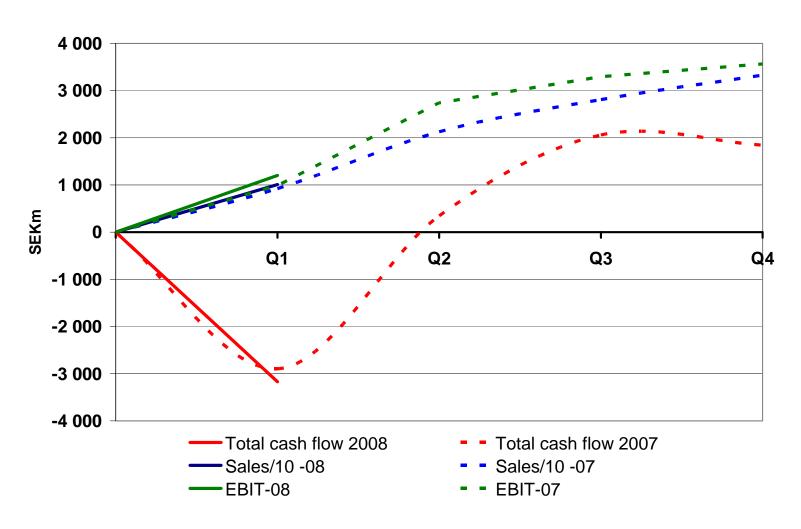
	Q1 2008	Q1 2008 excl. acquisitions	Q1 2007	Full year 2007
Return on capital employed, % ²⁾	17.4	25.8	22.8 ¹⁾	17.6
Return on equity, % 2)	29.6	30.9	31.4 ¹⁾	28.6
Interest coverage ratio, times	7	12.2	8.8	5.3
Net borrowings, SEKm	14,734	13,175	14,535	12,012
Net debt/equity	1.86	1.69	2.08	1.63
Earnings per share, SEK	1.97	1.74	1.59	5.29

¹⁾ Pro forma

²⁾ Calculated on rolling 12 months



Cash flow*



^{*}Total cash flow from operations and investments, excluding payments for acquisitions

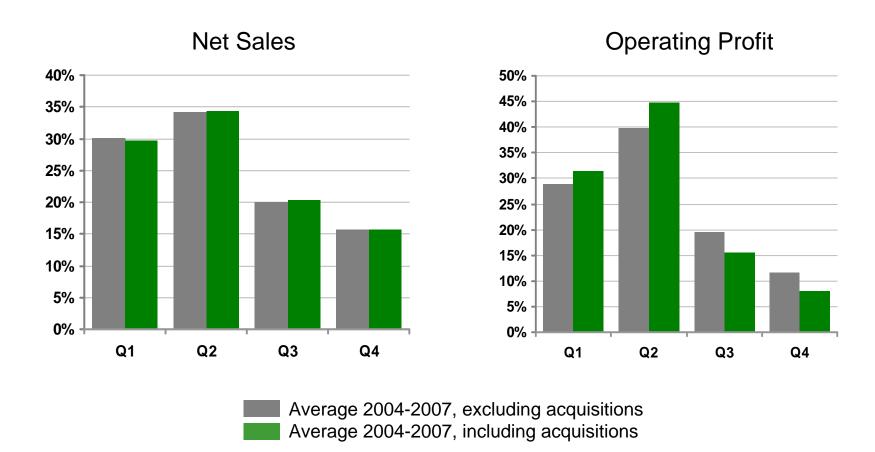


Outlook for second quarter 2008

- Retail inventories of Group's garden products at the end of Q1 2008 are estimated to have been higher than in 2007, following a later start of the season.
- The higher inventory levels and weaker consumer confidence are expected to have a negative impact on Group's shipments in Q2 2008.
- Weather conditions will be an important factor affecting both retail sales and industry shipments in the second quarter.



Seasonality





Focus in 2008

- Achieve synergies from acquisitions
- Continue to grow Husqvarna-branded business
 - Products, distribution network and marketing
- Price/mix management
- Cost efficiency
 - Productivity improvements
 - Relocation activities
 - Purchasing

Husqvarna

Q & A









Factors affecting forward-looking statements

This presentation contains forward-looking statements in the sense referred to in the US Private Securities Litigation Reform Act of 1995. Such statements comprise, among other things, financial goals, goals of future business and financial plans. These statements are based upon present expectations and are subject to risks and uncertainties that may give rise to major deviations of the result due to several aspects. These aspects include, among other things: consumer demand and market conditions in the geographical areas and lines of business in which Husqvarna operates, the effects of currency fluctuations, downward pressure on prices due to competition, a material reduction of sales by important distributors, any success in developing new products and in marketing, outcome of any product responsibility litigation, progress when it comes to reach the goals set for productivity and efficient use of capital, successful identification of growth opportunities and acquisition objects, and to integrate these into the existing business and successful achievement of goals to make the supply chain more efficient.